



Agenda Item Details

Meeting	Nov 07, 2023 - School Board Meeting Agenda 6:00 PM*
Category	K. Consent - Information Systems
Subject	1. Approval to Award ITN No. N237458DO - Computer Hardware, Software and Services
Type	Action (Consent)
Fiscal Impact	Yes
Dollar Amount	32,910,000.00
Budgeted	Yes
Budget Source	Up to \$32,910,000.00 will be funded from budgeted Infrastructure Services funds. This agenda item is specifically for the approval of the award. Funds will only be expended within the existing resources of the applicable location.
Recommended Action	<p>Approval to award ITN No. N237458DO for Computer Hardware, Software and Services, to Arey Jones Educational Solutions with locations in Florida (Category 2), CDW Government, LLC with locations in Florida (Category 1 & Category 2), and United Data Technologies, Inc. of Miramar, Florida (Category 1 & Category 2), as indicated on the attached tabulation sheet. This ITN will be effective for three years, beginning November 15, 2023 through November 14, 2026, with renewal options for three additional one-year periods, upon the written agreement of the vendors and the District, for up to \$32,910,000.00, for the first year of the base contract period of November 15, 2023 through November 14, 2024. Category 1 includes laptop computers, desktop computers, related accessories and support services for these products. Category 2 includes catalog discounts on the purchase of printers, interactive panels, mobile lab equipment, network equipment, cameras, headphones, microphones, presentation carts, security equipment, software, servers, IT services and all other related computer peripheral equipment. The anticipated projects for this award include, but are not limited to:</p> <ul style="list-style-type: none"> o School Technology Refresh: \$17,000,000.00 o Physical Security Hardware and Components: \$4,200,000.00 o Network Infrastructure Equipment: \$4,000,000.00 o New School Technology: \$3,000,000.00 o Microsoft Software Agreements and Support: \$1,700,000.00 o Contingency for unanticipated projects (new grants, etc.): \$1,200,000.00 o Google Software Agreements and Support: \$460,000.00 o Department Technology Refresh: \$450,000.00 o Interactive Classroom AV Equipment (Panels, Audio Systems): \$400,000.00 o Servers/Storage for District Data Center: \$300,000.00 o Instructional Software Tools: \$200,000.00 <p>Approval authorizes the Superintendent to execute all related documents.</p>

Invitation to Negotiate No. N237458DO is for Computer Hardware, Software and Services. Category 1 includes laptop computers, desktop computers, related accessories and support services for these products.


Category 2 includes catalog discounts on the purchase of printers, interactive panels, mobile lab equipment, network equipment, cameras, headphones, microphones, presentation carts, security equipment, software, servers, IT services and all other related computer peripheral equipment. The anticipated projects for this award include, but are not limited to:


- o School Technology Refresh: \$17,000,000.00 (includes sales tax funding)
- o Physical Security Hardware and Components: \$4,200,000.00 (includes sales tax funding)
- o Network Infrastructure Equipment: \$4,000,000.00
- o New School Technology: \$3,000,000.00 (includes sales tax funding)
- o Microsoft Software Agreements and Support: \$1,700,000.00
- o Contingency for unanticipated projects (new grants, etc.): \$1,200,000.00
- o Google Software Agreements and Support: \$460,000.00
- o Department Technology Refresh: \$450,000.00
- o Interactive Classroom AV Equipment (Panels, Audio Systems): \$400,000.00
- o Servers/Storage for District Data Center: \$300,000.00
- o Instructional Software Tools: \$200,000.00

It is recommended the award be made to Arey Jones Educational Solutions with locations in Florida (Category 2), CDW Government, LLC with locations in Florida (Category 1 & Category 2), and United Data Technologies, Inc. of Miramar, Florida (Category 1 & Category 2), as indicated on the attached tabulation sheet, effective for three years, beginning November 15, 2023 through November 14, 2026, with renewal options for three additional one-year periods, for up to \$32,910,000.00, for the first year of the base contract period of November 15, 2023 through November 14, 2024. One hundred-nineteen (119) vendors were notified of the ITN, seven (7) vendors submitted a Proposal, zero (0) vendors submitted a No Bid and one hundred-twelve (112) vendors did not respond.

There are 2 PDF attachments.

[Contact Person: Dwayne Alton, Chief Information Officer]

 [N237458DO - Scoring Summary.pdf \(81 KB\)](#)

 [N237458DO - Tabulation.pdf \(321 KB\)](#)

Motion & Voting

Approved as part of the Consent Agenda.

Motion by Debbie Jordan, second by Jada Fleming.

Final Resolution: Motion Carried

Yea: Cathleen Morgan, Chris Patricca, Melisa Giovannelli, Debbie Jordan, Samuel Fisher, Jada Fleming, Armor Persons