

ATTACHMENT A (REVISION 1) September 17, 2018 THE SCHOOL DISTRICT OF LEE COUNTY DEPARTMENT OF PROCUREMENT SERVICES 2855 COLONIAL BLVD. FORT MYERS, FLORIDA 33966				Acousti Engineering Company of Florida Attn: George A. Estes / Shawn Kammerer 3610 Work Drive Fort Myers, FL 33916		Bolcor Commercial Flooring Attn: John Christensen / Patrick Philbin 4651 SE 11th Place Cape Coral, FL 33904		Studio + Surfaces (Technia, LLC) Attn: Mike Lendino / Tara Cioffi 12271 Towne Lake Drive Fort Myers, FL 33913	
FLOORING AND RELATED SERVICES				Phone:	(239) 332-1610	Phone:	(239) 471-0197	Phone:	(239) 476-8888
ITN NO. N187338RC				Fax:		Fax:		Fax:	
OPENING DATE: SEPTEMBER 26, 2018 AT 2:00 PM Revised December 22, 2023				Email:	georgeestes@acousti.com shawnkammerer@acousti.com	Email:	JohnChristensen@Bolcor.com PatrickP@Bolcor.com	Email:	tarac@wearestudioplus.com
ITEM NO.	ITEM CATEGORY	DESCRIPTION	UOM	NEGOTIATED MATERIAL PRICE	NEGOTIATED INSTALLATION / LABOR PRICE	MATERIAL PRICE	INSTALLATION / LABOR PRICE	NEGOTIATED MATERIAL PRICE	NEGOTIATED INSTALLATION / LABOR PRICE
1.	Broadloom, Patcraft	Big Splash Ultraloc Pattern (IO165)	Sq. Yd.	\$36.95	\$5.60	\$18.89	\$4.92	\$18.70	\$4.35
2.	Broadloom, Mohawk	New Basics III 26	Sq. Yd.	\$24.06	\$5.60	\$13.01	\$4.92	\$13.18	\$4.35
3.	Modular, Interface	Cubic (for installation price please provide price for using the pressure sensitive adhesive method).	Sq. Yd.	\$37.00	\$5.75	\$26.07	\$4.92	\$24.32	\$4.35
4.	Modular, Interface	Lima Colores (for installation price please provide price for using the pressure sensitive adhesive method).	Sq. Yd.	\$46.27	\$5.75	\$29.60	\$4.92	\$24.32	\$4.35
5.	Modular, Interface	Pathways II (for installation price please provide price for using the pressure sensitive adhesive method).	Sq. Yd.	\$48.28	\$5.75	\$28.19	\$4.92	\$26.19	\$4.35
6.	Modular, Mohawk Group	New Basics III Tile (for installation price please provide price for using the pressure sensitive adhesive method).	Sq. Yd.	\$36.20	\$5.75	\$25.12	\$4.92	\$23.29	\$4.35
7.	Modular, Mohawk Group	Doctor II Tile (for installation price please provide price for using the pressure sensitive adhesive method).	Sq. Yd.	\$38.04	\$5.75	\$29.59	\$4.92	\$25.72	\$4.35
8.	Modular, Mohawk Group	Get Smart Collection (for installation price please provide price for using the pressure sensitive adhesive method).	Sq. Yd.	\$43.01	\$5.75	\$35.17	\$4.92	\$32.18	\$4.35
9.	Modular, Milliken	Nordic Stories (for installation price please provide price for using the pressure sensitive adhesive method).	Sq. Yd.	\$47.86	\$5.75	\$35.11	\$4.92	\$30.25	\$4.35
10.	Modular, Milliken	Lyceum (for installation price please provide price for using the pressure sensitive adhesive method).	Sq. Yd.	\$52.57	\$5.75	\$29.45	\$4.92	\$25.86	\$4.35
11.	Modular, Milliken	Remix 2.0 (for installation price please provide price for using the pressure sensitive adhesive method).	Sq. Yd.	\$52.57	\$5.75	\$25.01	\$4.92	\$21.94	\$4.35
12.	Modular, Milliken	Color Field Patina (for installation price please provide price for using the pressure sensitive adhesive method).	Sq. Yd.	\$39.21	\$5.75	\$34.61	\$4.92	\$30.44	\$4.35
13.	Modular, Patcraft	Moving On Up Modular (for installation price please provide price for using the pressure sensitive adhesive method).	Sq. Yd.	\$52.05	\$5.75	\$25.01	\$4.92	\$23.53	\$4.35
14.	Modular, Patcraft	Vivid Modular (for installation price please provide price for using the pressure sensitive adhesive method).	Sq. Yd.	\$54.85	\$5.75	\$25.36	\$4.92	\$24.15	\$4.35
15.	All	Rubber Floor Tiles	Sq. Ft.	\$10.23	\$2.26	\$7.39	\$1.61	\$3.90	\$3.00
16.	All	Vinyl Stair Tread by lineal foot	Lineal Foot	\$23.59	\$8.50	\$4.67	\$7.00	\$6.25	\$3.00
17.	All	Stringers	Lineal Foot	\$7.25	\$2.50	\$3.47	\$7.00	\$1.45	\$0.90
18.	Burke Mercer	BR-715 Solvent-free Epoxy Nose Filler	Lineal Foot	\$1.10	\$1.05	\$0.56	N/A	\$3.00	\$3.00
19.	All	Stair Tread and Radial Rubber Adhesive	Lineal Foot	\$1.54	\$1.05	\$0.27	N/A	\$2.00	\$1.07
20.	All	Vinyl Composition Floor Tile - New Installation (with 4 coats waxing as per specifications)	Sq. Ft.	\$3.83	\$2.25	\$0.71	\$1.33	\$1.07	\$1.05
21.	All	Vinyl Composition Floor Tile - New Installation (with 6 coats waxing as per specifications)	Sq. Ft.	\$4.16	\$2.31	\$0.71	\$1.40	\$1.07	\$1.85

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22.	All	Vinyl Composition Floor waxing, 4 coats as per specifications	Sq. Ft.	N/A	\$1.41	\$0.10	\$0.15	\$1.07	\$0.50
23.	All	Vinyl Composition Floor waxing, 6 coats as per specifications	Sq. Ft.	N/A	\$1.51	\$0.15	\$0.22	\$1.07	\$0.85
24.	All	Vinyl Base and Molding (Base 100' LF min)	Lineal Foot	\$1.18	\$0.95	\$0.79	\$0.67	\$1.07	\$0.68
25.	All	Quartz Rikett	Sq. Ft.	\$5.75	\$3.50	\$3.44	\$1.00	\$3.85	\$3.00
26.	All	Quarry Tile	Sq. Ft.	\$8.15	\$13.32	\$2.01	\$3.67	\$4.00	\$6.00
27.	All	Ceramic Tile - Wall Tile, 4" X 4"	Sq. Ft.	\$6.25	\$10.22	\$1.95	\$5.33	\$2.74	\$5.50
28.	All	Ceramic Tile - Floor Tile, 1" X 1"	Sq. Ft.	\$9.83	\$8.20	\$4.53	\$6.67	\$4.99	\$5.00
29.	All	Ceramic Tile - Floor Tile, 2" X 2"	Sq. Ft.	\$11.04	\$8.20	\$5.13	\$6.67	\$4.99	\$5.00
30.	All	Sheet Vinyl Composition Floor	Sq. Ft.	\$5.55	\$3.20	\$3.25	\$2.00	\$33.25	\$12.00
31.	All	Luxury Vinyl Tile	Sq. Ft.	\$5.41	\$2.27	\$1.96	\$1.61	\$2.72	\$1.15
32.	All	Demolition, Removal and Disposal of Carpet	Sq. Yd.	N/A	\$4.90	N/A	\$3.33	\$0.50	\$3.50
33.	All	Demolition, Removal and Disposal of Vinyl Composition Tile	Sq. Ft.	N/A	\$0.84	N/A	\$0.47	\$0.10	\$1.00
34.	All	Demolition, Removal and Disposal of Rubber Floor	Sq. Ft.	N/A	\$0.98	N/A	\$0.47	\$0.10	\$1.00
35.	All	Demolition, Removal and Disposal of Stair Tread	Lineal Foot	N/A	\$4.50	N/A	\$1.33	\$0.10	\$5.00
36.	All	Demolition, Removal and Disposal of Vinyl Base	Lineal Foot	N/A	\$0.40	N/A	\$0.13	\$0.10	\$0.50
37.	All	Demolition, Removal and Disposal of LVT	Lineal Foot	N/A	\$0.84	N/A	\$0.47	\$0.10	\$0.75
38.	All	Demolition, Removal and Disposal of Quarry Floor Tile	Sq. Ft.	N/A	\$5.50	N/A	\$2.67	\$0.25	\$5.00
39.	All	Demolition, Removal and Disposal of Quarry Wall Tile	Sq. Ft.	N/A	N/A	N/A	\$2.67	\$0.25	\$5.00
40.	All	Demolition, Removal and Disposal of Ceramic Floor Tile	Sq. Ft.	N/A	\$4.50	N/A	\$2.67	\$0.25	\$5.00
41.	All	Demolition, Removal and Disposal of Ceramic Wall Tile	Sq. Ft.	N/A	\$6.50	N/A	\$2.67	\$0.25	\$5.00
42.	All	Demolition, Removal and Disposal of Quartz Tile	Sq. Ft.	N/A	\$0.98	N/A	\$0.47	\$0.25	\$5.00
43.	All	Transition Material	Lineal Foot	\$1.01	\$0.84	\$1.12	\$1.33	\$10.00	\$1.00
44.	All	Concrete Waterproofing Agent (if required) - Deep-Seal by Van Hearron, Inc.	Sq. Ft.	\$1.75	\$1.50	\$1.01	\$0.67	\$0.42	\$0.75
45.	All	Concrete Waterproofing Agent (if required) - Ardex MC Ultra (2 coat moisture control system)	Sq. Ft.	\$4.50	\$4.75	\$1.39	\$0.67	\$2.85	\$0.75

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46.	All	Furniture Removal and Reinstall if Required	Hourly Rate		\$43.50		\$55.00		\$60.00
47.	All	Unplanned/ Unscheduled Emergency After Hours Rate	Hourly Rate		\$80.00		\$75.00		\$90.00

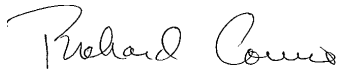
ATTACHMENT A (REVISION 1) September 17, 2018 THE SCHOOL DISTRICT OF LEE COUNTY DEPARTMENT OF PROCUREMENT SERVICES 2855 COLONIAL BLVD. FORT MYERS, FLORIDA 33966				Tampa Contract Floors, Inc. Attn: Aaron Truman / Ethan Giltner 9102 N Dale Mabry Highway Tampa, FL 33614		Wayne Wiles Floorcoverings, Inc. Attn: Mark T. Wiles / Jon Moore / Andrew Wiles 16831 Link Court Fort Myers, FL 33912	
FLOORING AND RELATED SERVICES				Phone:	(813) 931-1002	Phone:	(239) 267-7600
ITN NO. N187338RC				Fax:		Fax:	(239) 267-9644
OPENING DATE: SEPTEMBER 26, 2018 AT 2:00 PM Revised December 22, 2023				Email:	egiltner@tampacontractfloors.com	Email:	mwiles@waynewiles.com jmoore@waynewiles.com awiles@waynewiles.com
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1.	Broadloom, Patcraft	Big Splash Ultraloc Pattern (IO165)	Sq. Yd.	\$ 36.95	\$ 6.15	\$19.49	\$5.95
2.	Broadloom, Mohawk	New Basics III 26	Sq. Yd.	\$ 24.06	\$ 6.15	\$24.06	\$5.95
3.	Modular, Interface	Cubic (for installation price please provide price for using the pressure sensitive adhesive method).	Sq. Yd.	\$ 32.00	\$ 6.15	\$32.00	\$5.95
4.	Modular, Interface	Lima Colores (for installation price please provide price for using the pressure sensitive adhesive method).	Sq. Yd.	\$ 46.27	\$ 6.15	\$26.80	\$5.95
5.	Modular, Interface	Pathways II (for installation price please provide price for using the pressure sensitive adhesive method).	Sq. Yd.	\$ 48.28	\$ 6.15	\$25.60	\$5.95
6.	Modular, Mohawk Group	New Basics III Tile (for installation price please provide price for using the pressure sensitive adhesive method).	Sq. Yd.	\$ 36.20	\$ 6.15	\$36.20	\$5.95
7.	Modular, Mohawk Group	Doctor II Tile (for installation price please provide price for using the pressure sensitive adhesive method).	Sq. Yd.	\$ 38.04	\$ 6.15	\$27.50	\$5.95
8.	Modular, Mohawk Group	Get Smart Collection (for installation price please provide price for using the pressure sensitive adhesive method).	Sq. Yd.	\$ 36.75	\$ 6.15	\$36.75	\$5.95
9.	Modular, Milliken	Nordic Stories (for installation price please provide price for using the pressure sensitive adhesive method).	Sq. Yd.	\$ 48.00	\$ 6.15	\$29.50	\$5.95
10.	Modular, Milliken	Lyceum (for installation price please provide price for using the pressure sensitive adhesive method).	Sq. Yd.	\$ 48.55	\$ 6.15	\$25.00	\$5.95
11.	Modular, Milliken	Remix 2.0 (for installation price please provide price for using the pressure sensitive adhesive method).	Sq. Yd.	\$ 32.00	\$ 6.15	\$21.00	\$5.95
12.	Modular, Milliken	Color Field Patina (for installation price please provide price for using the pressure sensitive adhesive method).	Sq. Yd.	\$ 40.00	\$ 6.15	\$29.50	\$5.95
13.	Modular, Patcraft	Moving On Up Modular (for installation price please provide price for using the pressure sensitive adhesive method).	Sq. Yd.	\$ 52.05	\$ 6.15	\$22.50	\$5.95
14.	Modular, Patcraft	Vivid Modular (for installation price please provide price for using the pressure sensitive adhesive method).	Sq. Yd.	\$ 54.85	\$ 6.15	\$23.00	\$5.95
15.	All	Rubber Floor Tiles	Sq. Ft.	\$ 20.00	\$ 3.15	\$11.25	\$2.75
16.	All	Vinyl Stair Tread by lineal foot	Lineal Foot	\$ 35.45	\$ 10.75	\$28.00	\$9.50
17.	All	Stringers	Lineal Foot	\$ 8.20	\$ 3.00	\$7.50	\$2.50
18.	Burke Mercer	BR-715 Solvent-free Epoxy Nose Filler	Lineal Foot	\$ 1.60	\$ 1.55	\$0.70	\$1.00
19.	All	Stair Tread and Radial Rubber Adhesive	Lineal Foot	\$ 2.55	\$ 1.55	\$0.20	\$0.90
20.	All	Vinyl Composition Floor Tile - New Installation (with 4 coats waxing as per specifications)	Sq. Ft.	\$ 5.75	\$ 4.50	\$4.00	\$2.25
21.	All	Vinyl Composition Floor Tile - New Installation (with 6 coats waxing as per specifications)	Sq. Ft.	\$ 7.15	\$ 5.55	\$5.00	\$2.50

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22.	All	Vinyl Composition Floor waxing, 4 coats as per specifications	Sq. Ft.	\$ 1.90	\$ 1.40	\$0.75	\$1.40
23.	All	Vinyl Composition Floor waxing, 6 coats as per specifications	Sq. Ft.	\$ 2.85	\$ 2.10	\$0.90	\$2.00
24.	All	Vinyl Base and Molding (Base 100' LF min)	Lineal Foot	\$ 2.05	\$ 1.55	\$1.50	\$0.95
25.	All	Quartz Rikett	Sq. Ft.	\$ 10.30	\$ 3.30	\$3.00	\$0.60
26.	All	Quarry Tile	Sq. Ft.	\$ 10.00	\$ 7.00	\$9.00	\$7.70
27.	All	Ceramic Tile - Wall Tile, 4" X 4"	Sq. Ft.	\$ 23.60	\$ 10.75	\$10.25	\$10.00
28.	All	Ceramic Tile - Floor Tile, 1" X 1"	Sq. Ft.	\$ 55.95	\$ 7.70	\$10.50	\$7.70
29.	All	Ceramic Tile - Floor Tile, 2" X 2"	Sq. Ft.	\$ 55.95	\$ 7.70	\$11.50	\$7.70
30.	All	Sheet Vinyl Composition Floor	Sq. Ft.	\$ 7.15	\$ 5.00	\$21.85	\$10.00
31.	All	Luxury Vinyl Tile	Sq. Ft.	\$ 9.45	\$ 3.15	\$6.25	\$2.40
32.	All	Demolition, Removal and Disposal of Carpet	Sq. Yd.	N/A	\$ 3.15	N/A	\$4.00
33.	All	Demolition, Removal and Disposal of Vinyl Composition Tile	Sq. Ft.	N/A	\$ 0.95	N/A	\$0.90
34.	All	Demolition, Removal and Disposal of Rubber Floor	Sq. Ft.	N/A	\$ 0.95	N/A	\$0.90
35.	All	Demolition, Removal and Disposal of Stair Tread	Lineal Foot	N/A	\$ 1.50	N/A	\$1.75
36.	All	Demolition, Removal and Disposal of Vinyl Base	Lineal Foot	N/A	\$ 0.75	N/A	\$0.50
37.	All	Demolition, Removal and Disposal of LVT	Lineal Foot	N/A	\$ 0.95	N/A	\$0.90
38.	All	Demolition, Removal and Disposal of Quarry Floor Tile	Sq. Ft.	N/A	\$ 4.25	N/A	\$4.40
39.	All	Demolition, Removal and Disposal of Quarry Wall Tile	Sq. Ft.	N/A	\$ 5.75	N/A	\$4.40
40.	All	Demolition, Removal and Disposal of Ceramic Floor Tile	Sq. Ft.	N/A	\$ 2.75	N/A	\$4.40
41.	All	Demolition, Removal and Disposal of Ceramic Wall Tile	Sq. Ft.	N/A	\$ 3.15	N/A	\$4.40
42.	All	Demolition, Removal and Disposal of Quartz Tile	Sq. Ft.	N/A	\$ 2.75	N/A	\$2.00
43.	All	Transition Material	Lineal Foot	\$ 1.75	\$ 1.95	\$1.25	\$1.25
44.	All	Concrete Waterproofing Agent (if required) - Deep-Seal by Van Hearron, Inc.	Sq. Ft.	\$ 1.75	\$ 2.90	\$1.75	\$1.75
45.	All	Concrete Waterproofing Agent (if required) - Ardex MC Ultra (2 coat moisture control system)	Sq. Ft.	\$ 2.25	\$ 4.75	\$2.25	\$4.75

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46.	All	Furniture Removal and Reinstall if Required	Hourly Rate		\$53.50		\$45.00
47.	All	Unplanned/ Unscheduled Emergency After Hours Rate	Hourly Rate		\$155.00		\$75.00

Awarded Vendor	
<u>15</u>	Vendors notified of the ITN
<u>5</u>	Vendors Submitted Proposal
<u>0</u>	Vendors Non-Responsive
<u>2</u>	Vendor(s) Returned a No Bid
<u>8</u>	Vendor(s) Did not Respond

It is recommended that this ITN be awarded to Acousti Engineering Company of FL, Tampa, Contract Floors, Inc., and Wayne Wiles Floorcoverings, Inc., being the highest ranked, best value firm based on the evaluation committee ranking and negotiated pricing.



APPROVED BY: Richard Cowie

DATE: October 9, 2018

TABLE 1: FIXED FEE RATE SCHEDULE

Range of Materials Cost for Billing Period	Fixed Fee Amount for Materials for Billing Period	Fixed Fee Average Markup Percent for the Range
\$0.00 - \$100.00	\$ -	0.0%
\$100.00 - \$500.00	\$ 15.00	5.0%
\$500.00 - \$1,000.00	\$ 40.00	5.3%
\$1,000.00 - \$1,500.00	\$ 65.00	5.2%
\$1,500.00 - \$2,500.00	\$ 100.00	5.0%
\$2,500.00 - \$5,000.00	\$ 200.00	5.3%
\$5,000.00 - \$9,000.00	\$ 375.00	5.4%
\$9,000.00 - \$15,000.00	\$ 675.00	5.6%
\$15,000.00 - \$25,000.00	\$ 1,100.00	5.5%
\$25,000.00 - \$45,000.00	\$ 1,950.00	5.6%
\$45,000.00 - \$75,000.00	\$ 3,100.00	5.2%
\$75,000.00 - \$125,000.00	\$ 5,300.00	5.3%
\$125,000.00 - \$150,00.00	\$ 6,500.00	4.7%
\$150,000.00 - \$200,00.00	\$ 8,700.00	5.0%
\$200,000.00 - \$250,00.00	\$ 10,200.00	4.5%

ALTERNATE PRODUCTS

If alternate products, other than those listed in the specifications, are required, the cost to the District of the alternate products shall be based on the Contractor's wholesale price from the supply house, and shall include a negotiated fixed fee. The District reserves the right, at its sole discretion, to furnish equipment and materials for any and all jobs or work performed pursuant to this contract. Invoices must include an aggregate cost for all alternate manufacturer products, including the wholesale price from the supply house, plus the correlated fixed fee identified (above) for the aggregate amount.

COST OF MATERIALS

The cost of materials shall be based on the Contractor's wholesale price from the supply house, plus the correlated fixed fee. Invoices must include an aggregate cost for all materials, including the sum of wholesale price from the supply house, plus the correlated fixed fee identified in Table 1: Fixed Fee Rate Schedule (above) for the aggregate amount. The District reserves the right, at its sole discretion, to furnish equipment and materials for any and all jobs or work performed pursuant to this contract.

RENTAL EQUIPMENT

The cost of rental equipment will be reimbursed at the correlated fixed fee identified in Table 1: Fixed Fee Rate Schedule (above). Invoices must include an aggregate cost for all rental equipment, including the cost from the supplier, plus the negotiated fixed rate. All credits for rentals are to be returned to the District.

SUB-CONTRACTED LABOR RATES

Sub-Contracted labor rates are to be billed at either a rate not to exceed the contractor labor rates, or at a fixed rate to be negotiated at the time of work.

**Flooring and Related Services
ITN No. N187338RC**

**Evaluation Committee Scoring of
Interviews
October 9, 2018**

CONTRACTOR	<u>FINAL SCORE</u>	<u>FINAL RANKING</u>
ACOUSTI ENGINEERING	466	2
BOLCOR COMMERCIAL	382	4
STUDIO + SURFACES	367	5
TAMPA CONTRACT FLOOR	434	3
WAYNE WILES	473	1

- 15 Vendors invited to submit a proposal
- 5 Vendor submitted a responsive proposal
- 0 Vendor submitted a non-responsive proposal
- 2 Vendor submitted a NO BID
- 8 Vendors did not respond

It is recommended that this ITN be awarded to Acousti Engineering Company of FL, Tampa Contract Floors, Inc., and Wayne Wiles Floorcoverings, Inc., being the highest ranked, best value firm based on the evaluation committee ranking and negotiated pricing.

APPROVED BY:

Date:

Richard Couss

10/9/2018