

THE SCHOOL DISTRICT OF LEE COUNTY DEPARTMENT OF PROCUREMENT SERVICES 2855 COLONIAL BLVD. FORT MYERS, FLORIDA 33966	Allstate Benefits (American Heritage Life Insurance Company) Attn: Kerry Flack 1776 American Heritage Life Drive Jacksonville, FL 32224	Bay Bridge Administrators, LLC Attn: Robert Cozby 1101 S Capital of Texas Highway Suite E200 Austin, TX 78716	Colonial Life & Accident Insurance Company Attn: Steven Johnson 1200 Colonial Life Boulevard Columbia, SC 29210	Metlife 4010 W. Boy Scout Blvd, Suite 950 Tampa, FL
Group Cancer and Specified Diseases	Phone: (904) 992-1776	Phone: (512) 3299-5069	Phone: (803) 678-6442	Phone: (813) 673-3525
RFP R177286CN	Fax:	Fax: (512) 375-9359	Fax: (806) 678-6969	Fax: (800) 578-6576
OPENING DATE: February 7, 2017 2:00 PM EST	Email: kerry.flack@allstate.com	Email: robertc@bbadmin.com	Email: proposalcenter@coloniallife.com	Email: tremus@metlife.com
ITEM DESCRIPTION	MONTHLY RATE	MONTHLY RATE	MONTHLY RATE	
Rate Guarantee (yes or no)	9.30.2017	9.30.2022	9.30.2017	
TIERS		BBA will give 5 year rate if County commits to 5 years		
Employee Only	Low Plan-\$10.93, Current Plan- \$19.00, High Plan-\$27.83	\$19.19 W/Optional IC Rider + \$2.61	\$12.45 - Level 2, \$21.15 - Level 3	
Family	Low Plan-\$18.35, Current Plan- \$32.10, High Plan-\$47.28	\$40.29 W/Optional IC Rider + \$ 5.84	\$20.70 - Level 2 \$35.10 - Level 3	
Required Submittal Checklist	Yes	Yes	Yes	
Attachment A - Proposal Response Form	Yes	Yes	Yes	
Attachment B - Reference Form	Yes (2)	Yes (3)	Yes (3)	
Attachment C - Insurance Requirements Form	Yes	Yes	Yes	
Current Certificate of Insurance	Yes	No - Substituted other doc	Yes	
Attachment D - Addenda Acknowledgement Form	Yes	Yes	Yes	
Attachment E - Debarment Form	Yes	Yes	Yes	
Attachment F - Drug Free Workplace Certificate	Yes	Yes	Yes	
Attachment G - Public Entity Crimes Form (notarized)	Yes	Yes	Yes	
Attachment H - Conflict of Interest (notarized)	Yes	Yes	Yes	
Attachment I - Waiver of Trade Secret	Yes	Yes	Yes	
Attachment J - Beneficial Interest and Discloser of Ownership Affidavit (notarized)	Yes	Yes	Yes	
Corporate Overview	Yes	Yes	Yes	
One original, 9 copies and 9 electronic versions	Yes	Yes	Yes	
Copy of State of Florida Group Cancer and Specified Diseases Insurance License	Yes	Yes	Yes	

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Printout of Most recent AM Best Rating from AM Best website OR 3 years of most recent independently audited financial statements (sealed)	Yes	Yes	Yes	N O  B I D
Samples of Communications	Yes	Yes	Yes	
Implementation Timeline	Yes	Yes	Yes	
Sample Administrative Agreement	Yes	Yes	Yes	
Policy Exclusions	Yes	Yes	Yes	
Sample Policy/Certificate	Yes	Yes	Yes	
Compensation for Services Form	Yes	Yes	Yes	
Proposer Contract	Yes	Yes	Yes	

IT IS RECOMMENDED THIS BID BE AWARDED TO Allstate Benefits HAVING SUBMITTED THE BEST RESPONSE MEETING SPECIFICATIONS.

- 24 Vendor(s) Were Notified of RFP
- 0 Vendor(s) Submitted Non-Responsive RFPs
- 3 Vendor(s) Submitted Responsive RFPs
- 1 Vendor(s) Returned a No Bid
- 20 Vendor(s) Did Not Respond



CAROLYN M. NOBLE  
PROCUREMENT AGENT

ATTN: SCHOOL DISTRICT PERSONNEL. BID NUMBER, ITEM NUMBER & DESCRIPTION MUST BE ENTERED ON REQUISITION(S).

Group Cancer and Specified Diseases Insurance RFP #R177268CN  Evaluation Committee <b>Scoring of Interview</b> April 25, 2017		RANK
Allstate	516	1

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- 20 Vendor(s) Did Not Respond

APPROVED BY:  DATE: 04/25/17/2017

Group Cancer and Specified Diseases Insurance RFP #R177268CN  Evaluation Committee <b>Scoring of Written Proposals</b> March 22, 2017		RANK
Allstate	501	1
Bay Ridge Administration	394	2
Colonial Life	323	3

- 24   Vendor(s) Were Notified of RFP
- 0   Vendor(s) Submitted Non-Responsive RFPs
- 3   Vendor(s) Submitted Responsive RFPs
- 1   Vendor(s) Returned a No Bid
- 20   Vendor(s) Did Not Respond



APPROVED BY: \_\_\_\_\_ DATE: 03/22/2017