

THE SCHOOL DISTRICT OF LEE COUNTY
DEPARTMENT OF PROCUREMENT SERVICES
2855 COLONIAL BLVD.
FORT MYERS, FLORIDA 33966

Glazing Materials, Repair and Installation

ITN No. N237443DO

OPENING DATE: WEDNESDAY, March 15, 2023

Gatewood Glass, Inc.
4551 Cummins Ct
Fort Myers, FL 33905

Phone: (239) 334-8002

rgatewood@gatewoodglass.com; cmongan@gatewoodglass.com


ITEM NO.	PLATE GLASS AS NEEDED	BEST AND FINAL RATE: INSTALLED PER SQ. FT	BEST AND FINAL RATE: PICK-UP PER SQ. FT
1	3/16 Bronze / Grey	\$25.00	\$12.00
2	1/4 Clear	\$25.00	\$12.00
3	1/4 Bronze / Clear / Grey	\$25.00	\$13.00
4	1/4 OBS-Burlap	\$25.00	\$37.00
5	1/4 Clear Safety Laminate	\$30.00	\$20.00
6	1/4 Tinted Safety Laminate - Bronze Grey	\$35.00	\$24.00
7	1/4 Tinted Safety Laminate - Green		\$48.00
8	1/4 Clear Wire	\$90.00	\$66.00
9	1/4 Green Plate	\$30.00	\$14.00
10	Green Safety Laminate		
11	1/4 Safety Black Mirrors (full safety back w/ cutouts for mastic	\$28.00	\$20.00
12	1/8 Safety Black Mirrors (full safety back w/ cutouts for mastic	\$25.00	\$18.00
TEMPERED GLASS AS NEEDED			
13	3/16 Clear	\$25.00	\$14.00
14	3/16 Bronze / Grey	\$25.00	\$15.00
15	1/4 Clear	\$25.00	\$14.00
16	1/4 Bronze / Grey	\$25.00	\$15.00
DSB GLASS AS NEEDED			
17	1/8 Clear	\$25.00	\$11.50
18	1/8 Green	\$25.00	\$13.00
19	1/8 Bronze / Grey	\$25.00	\$13.00
LEXAN GLASS AS NEEDED			
20	1/4 Clear	Quote Per Job	QPJ
21	1/8 Clear	QPJ	QPJ
SOLAR GLASS AS NEEDED			
22	1/4 S.C	QPJ	QPJ
23	1/8 S.C	QPJ	QPJ
24	Low E / Solar Band	QPJ	QPJ
FIRE RATED AS NEEDED			
25	1/4 Clear	QPJ	QPJ
26	1/8 Clear	QPJ	QPJ
VISION KITS			
27	Regular, Per Square Foot		

28	Fire Rate, Per Square Foot		
HURRICANE IMPACT RATED AS NEEDED			
29	1-5/16 Insulated Glass	\$65.00	\$46.00
30	5/16 Clear	\$50.00	\$30.00
31	5/16 Grey / Bronze	\$53.00	\$33.00
32	5/16 Green	\$54.00	\$34.00
33	7/16 Clear	\$52.00	\$32.00
34	7/16 Grey / Bronze	\$55.00	\$35.00
35	7/16 Green	\$56.00	\$36.00
36	9/16 Clear	\$54.00	\$34.00
37	9/16 Grey / Bronze	\$55.00	\$35.00
38	9/16 Green	\$56.00	\$36.00
39	5/16 Blue	\$55.00	\$35.00
40	7/16 Blue	\$60.00	\$40.00
41	9/16 Blue	\$65.00	\$45.00
42	Black Inner Layer		\$5.00
BLINDS & SCREENING			
43	Blinds	QPJ	QPJ
44	Security Rolls	QPJ	QPJ
45	Window Screens		QPJ
46	Hurricane / Storm Screens		QPJ
STOREFRONT DOORS & CURTAIN WALL			
47	Storefront Doors	QPJ	QPJ
48	Weather Stripping	QPJ	QPJ
49	Door Hardware	QPJ	QPJ
50	Curtain Wall Framing	QPJ	QPJ
Mirror			
51	Stainless Mirror, Per Square Foot with Framing		N/A
52	Mirror J and H Bar, Per Stock Length		\$25.00
53	Engineering Services Per Hours	Quote Per Project Hourly	
54	Labor Rate Per Hour for Work Not Described in Other Lines	\$85.00 Hourly	

AWARDED VENDOR

369 VENDORS WERE NOTIFIED
1 VENDORS SUBMITTED A RESPONSIVE PROPOSAL
1 VENDORS SUBMITTED A NO - BID
367 VENDORS DID NOT RESPOND

It is recommended that this ITN be awarded to Gatewood Glass, Inc. being the highest ranked, best value firm(s) based on the evaluation committee ranking and negotiated pricing.

APPROVED BY:  Derek Ochoa

April 10, 2023

DATE:

TABLE 1: FIXED FEE RATE SCHEDULE

Range of Materials Cost for Billing Period	Fixed Fee Amount for Materials for Billing Period	Fixed Fee Average Markup Percent for the Range
\$0.00 - \$100.00	\$ -	0.00%
\$100.00 - \$500.00	\$15.00	5.00%
\$500.00 - \$1,000.00	\$40.00	5.30%
\$1,000.00 - \$1,500.00	\$65.00	5.20%
\$1,500.00 - \$2,500.00	\$100.00	5.00%
\$2,500.00 - \$5,000.00	\$200.00	5.30%
\$5,000.00 - \$9,000.00	\$375.00	5.40%
\$9,000.00 - \$15,000.00	\$675.00	5.60%
\$15,000.00 - \$25,000.00	\$1,100.00	5.50%
\$25,000.00 - \$45,000.00	\$1,950.00	5.60%
\$45,000.00 - \$75,000.00	\$3,100.00	5.20%
\$75,000.00 - \$125,000.00	\$5,300.00	5.30%
\$125,000.00 - \$150,000.00	\$6,500.00	4.70%
\$150,000.00 - \$200,000.00	\$8,700.00	5.00%
\$200,000.00 - \$250,000.00	\$10,200.00	4.50%

ALTERNATE PRODUCTS

If alternate products, other than those listed in the specifications, are required, the cost to the District of the alternate products shall be based on the Contractor's wholesale price from the supply house, and shall include a negotiated fixed fee. The District reserves the right, at its sole discretion, to furnish equipment and materials for any and all jobs or work performed pursuant to this contract. Invoices must include an aggregate cost for all alternate manufacturer products, including the wholesale price from the supply house, plus the correlated fixed fee identified (above) for the aggregate amount.

COST OF MATERIALS

The cost of materials shall be based on the Contractor's wholesale price from the supply house, plus the correlated fixed fee. Invoices must include an aggregate cost for all materials, including the sum of wholesale price from the supply house, plus the correlated fixed fee identified in Table 1: Fixed Fee Rate Schedule (above) for the aggregate amount. The District reserves the right, at its sole discretion, to furnish equipment and materials for any and all jobs or work performed pursuant to this contract.

RENTAL EQUIPMENT

The cost of rental equipment will be reimbursed at the correlated fixed fee identified in Table 1: Fixed Fee Rate Schedule (above). Invoices must include an aggregate cost for all rental equipment, including the cost from the supplier, plus the negotiated fixed rate. All credits for rentals are to be returned to the District.

SUB-CONTRACTED LABOR RATES

Sub-Contracted labor rates are to be billed at either a rate not to exceed the contractor labor rates, or at a fixed rate to be negotiated at the time of work.