



5775 Osceola Trail | Naples, Florida 34109
 p: 239.377.0047 | f: 239.377.0074
 e: purchasing@collierschools.com
 Visit us online: www.collierschools.com

BID TABULATION SHEET

Bid# & Title:	20-054 Classroom Supplies & Equipment Catalog Discounts
Opening Date:	February 4, 2020
Location:	Districtwide
Term:	July 1, 2020 to June 30, 2022
Est. Annual Exposure:	\$1,250,000.00
Funding:	General and Capital
Vendors Notified:	45
Documents Obtained:	45
Submittals:	37

Vendor		Supplies - Disc.	Equip. Disc.	Exceptions/Catalogs	Website	Min. Order	Shipping Terms
BackPack Gear Inc	*	3%	0%	None	www.backpackgearinc.com	\$ 200.00	50% discount on shipping (contact vendor)
Barnes & Noble Booksellers	*	0 - 35%	0%	contact vendor for quotes	www.bn.com	None	Free on standard order. Charges apply for expedited orders
Blick Art Materials	*	20%	0%	sales; promo; coupons	www.dickblick.com	None	Free on orders \$49 or more
Cadence Music	*	varies	varies	contact vendor for quotes	www.cadencemusic.com	None	Free
Carolina Biological Supply Co Ref # P105721	*	5%	5%	furniture, distance learning kits	www.carolina.com	\$ 200.00	Dock delivery - free; charges apply to orders less than \$200, live or perishable items, hazardous chemicals, inside delivery
Cascade School Supplies	*	35%	15%	None	www.cascadeschoolsupplies.com	None	\$9.95 for orders under \$50 15% on furniture & drop ship
Complete Book & Media Supply	*	5-50%	5-50%	Net priced items	http://www.completebook.com/	None	Free for orders \$50 or more
Demco Ref # C01006	*	18%	7%	security, software, LittleBits, Dr. Seuss	www.demco.com	\$75	Free for orders \$75 or more Charges apply for express & drop ship
Discount School Supply	*	18%	18%	promotions	www.discountschoolsupply.com	None	Free for stock orders \$99 or more. Less than \$99=\$10; drop ship=15%
Fisher Scientific Company	*	33%	33%	"ND" items; refrigerated, frozen or live products, Life Tech, expedited or special shipping service	www.fisheredu.com	None	Free except for: live, hazardous, motor freight, expedited shipping
Flinn Scientific Ref # 219157	*	12%	12%	Live material; lab furniture; technology; e-learning	www.flinnsci.com	None	Free; FOB destination
Follet School Solutions	*	5%	0%	None	www.titlewave.com	None	Free

Vendor		Supplies - Disc.	Equip. Disc.	Exceptions/Catalogs	Website	Min. Order	Shipping Terms
Global Equipment Co	*	10%	10%	inventory reduction prices, promotions, special orders, custom products	www.globalindustrial.com	Varies by product	Varies by product
Kaplan Early Learning	*	17%	0%	sales, gift certificates, playground structures, technology	www.kaplanco.com	\$ 300.00	FOB Destination
K-Log Inc	*	0%	5%	None	www.k-log.com	None	FOB Destination
Kits For Kidz	*	8%	0%	None	www.kitsforkidz.org	\$ 500.00	free
Lakeshore Learning Materials	*	5%	5%	sales	www.lakeshorelearning.com	None	Free
Lightspeed Technology	*	0%	22-27%	Installation		None	Free except for expedited shipping
Mackin Educational Resources	*	5%	0%	A/V media, Makerspace, Playaway, streaming video	www.mackin.com	None	Free
Mentoring Minds	*	0-29%	0%		www.mentoringminds.com	Depends on product	10% of total order
Nasco Ref # 51259	*	10-20%	0%	None	www.enasco.com	\$199	Free except for live material "LM" or truck shipments
Perfection Learning	*	0-30%	none	Proprietary titles: Perfection Learning, AMSCO, Kinetic	www.perfectionlearning.com	None	orders under \$1000 - 12% + \$5.99 orders over \$1000 - 12%
Pro Audio Services Inc	*	10-25%	10-25%	repairs		None	ground shipping
Really Good Stuff	*	3%	0%	coupons; promotions	www.reallygoodstuff.com	None	Depends on products ordered
Rifton Equipment	*	0%	25%	None	www.rifton.com	None	Free
S&S Worldwide	*	22%	0%	sales; internet specials; quantity discounts	www.swww.com	None	Free except for drop ship items
Sallee Promotions Inc	*	10%	10%	None		None	varies
Sargent Welch	*	33%	33%	all items with the price ending in "9"	www.sargentwelch.com	None	Free except: expedited orders, live, hazardous, or temperature sensitive items; motor freight
School Health Corp Ref # 3720565	*	13%	13%	manufacturer restrictions; promotions	www.schoolhealth.com	None	Free on orders over \$125
School Outfitters	*	2%	2%	must request a quote	www.schooloutfitters.com	None	varies
School Specialty Inc Ref # 7791600099	*	34%	14%	net price "N" items; items marked "no discount"	www.schoolspecialty.com	None	Prefix 5: \$5 - 12% or order Prefix 9: \$9.95 - free over \$49 Prefix 6: free

Vendor		Supplies - Disc.	Equip. Disc.	Exceptions/Catalogs	Website	Min. Order	Shipping Terms
SchoolHouse Products Inc	*	0%	varies	None	www.schoolhouseproducts.com	None	varies
Teaching Strategies	R	0%	0%				
TouchMath LLC	*	0-10%	0%	None	see price list	None	Included in price
Troxell Communications Inc	*	1-77%	1-77%	None	www.trox.com/products.htm	None	FOB destination
Wards Science	*	15%	15%	all items with the price ending in "9"	www.wardsci.com	None	Free except: expedited orders, live, hazardous, or temperature sensitive items; motor freight
Wenger Corp	*	0%	5%	None	www.wengercorp.com	None	FOB destination
* RECOMMEND APPROVAL OF PURCHASE FROM ALL VENDORS LISTED, TO BE UTILIZED ON AN AS NEEDED BASIS THROUGHOUT THE SCHOOL YEAR FOR ANY AND ALL SITES THROUGHOUT THE DISTRICT. R: REJECTED (NO DISCOUNTS OFFERED)					Opened By: Witnessed By: Date To Board:	Tricia Roberts Cynthia Perez May 12, 2020	