ITB2023-11 Catalog Percentage Discount-Equipment and Supplies

Vendor Summary

Vendor Name Vendor Contact Vendor Telephone Number Vendor Email	Catalog(s)	% Off Catalog	Freight Terms	Exceptions	Art	Audio/Visual	Auto/Bus	Bldg. Maint	Cafeteria	Educational	Electrical	Firefighting	Hospitality	HVAC	Industrial Art	Landscape	Medical	Office	Plumbing	School Supplies	Science/Lab	Technology	Welding
ACCO Brands USA LLC Richelle Barnes 847-796-4981 directbid@acco.com	Edu Catalog	40%	Free, Prepaid & Included	Excluding custom items, sourced equipment, large format laminators and film, shredders, parts/service any newly developed product.		X				X								X				X	
Advanced Document Solutions, Inc Moody Hamdan 407-412-6929 mhamdan@myadsusa.com	Printers -A4 Products	20%	Free, Prepaid & Included, Prepaid & Added to Invoice	None		X				X								X				X	
	Audio Visual Interactive Displays	10%																					
	NEC Display	10%																					
	Onyx Classroom Tracking Cameras	20%																					
	SHARP Laptops - Dynabook	5%																					
	Onyx Smart Temp	20%																					
Anuvision Technologies, Inc. Summer Vyne 904-720-2182 svyne@anuvisiontech.com	ABSEN	15%	Free, Prepaid & Included	None		X																X	
	AISLE 8	15%																					
	AKG	15%																					
	ALLEN & HEATH	15%																					
	ALL-IN-LEARNING	20%																					
	ALTINEX	15%																					
	AMERICAN TECHNICAL FURNITURE	15%																					
	AMX	15%																					
	ANCHOR AUDIO	20%																					
	ANUVISION TECH CUSTOM PRODUCTS	20%																					
	APC	15%																					
	ATLAS SOUND	15%																					
	ATLONA	15%																					
	AUDINATE	15%																					
	AUDIO ENHANCEMENT	30%																					
	AUDIO VISUAL FURNITURE (AVFI)	20%																					
	AUDIOSCIENCE	15%																					
	AUDIO-TECHNICA	15%																					
	AUDIX	15%																					
	AVERMEDIA	15%																					
	AVID	15%																					
	AVOCOR	15%																					
	AVTEQ	15%																					
	BALANCEBOX	15%																					
	BALT/BEST RITE	20%																					
	BARCO	15%																					
	BEHRINGER	15%																					
	BELDEN	15%																					
	BELKIN	15%																					
	BENQ	15%																					
	BEYERDYNAMIC	15%																					
	BIAMP	15%																					
	BLACKMAGIC DESIGN	15%																					
	BOSE CORPORATION	15%																					
	BRETFORD	15%																					
	BRIGHTSIGN	15%																					
	BSS AUDIO SOUNDWEB	15%																					
	BTX	15%																					
	CABLES TO GO	15%																					
	CANON	15%																					
	CASIO	15%																					
	CATCHBOX	15%																					
	CHIEF MANUFACTURING	20%																					
	CHRISTIE DIGITAL	15%																					
	CISCO HARDWRE	15%																					
	CISCO SERVICES	15%																					
	CLEAR TOUCH	15%																					
	CLEAR COM	15%																					
	CLEARONE	15%																					
	CLOCK AUDIO	15%																					
	COMMUNITY LOUDSPEAKER	15%																					
	COMPREHENSIVE VIDEO	15%																					
	CONNECTRAC	15%																					
	CONTEMPORYARY RESEARCH	15%																					
	COPERNICUS	15%																					
	COUNTRYMAN	15%																					
	COVID	15%																					
	CRESTRON	20%																					
	CROWN	15%																					
	DA-LITE	20%																					
	DBX-HARMON	15%																					
	DELL	15%																					

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Anuvision Technologies, Inc. Summer Vyne 904-720-2182 svyne@anuvisiontech.com	DENON PRO/MARANTZ PRO	15%	Free, Prepaid & Included	None		X																X	
	DIGITAL PROJECTION	15%																					
	DIGITAL SCOREBOARDS	15%																					
	DISCOVER VIDEO	15%																					
	DISPLAY DEVICES	15%																					
	DRAPER INC	15%																					
	DTEN	15%																					
	EARTHWORKS	15%																					
	EAW	15%																					
	EDIFIED	30%																					
	ELECTRO-MECH	15%																					
	ELMO	15%																					
	EPSON	15%																					
	EVANS CONSOLES	15%																					
	EXTREMEM NETWORKS	15%																					
	EXTRON	15%																					
	FORMETCO	15%																					
	FRONT ROW	15%																					
	FSR	15%																					
	FURMAN	15%																					
	GEFEN	15%																					
	GOOGLE JAMBOARD	15%																					
	GRASS VALLEY	15%																					
	HARMAN PROFESSIONAL	15%																					
	HITACHI	15%																					
	HOVERCAM	15%																					
	HUDDLE CAM	15%																					
	HUDDLY	15%																					
	HUUPE	15%																					
	IADEA	15%																					
	INFOCUS	15%																					
	JABRA	15%																					
	JBL	15%																					
	JVC	15%																					
	KLIPSCH	15%																					
	KOR MEDIA PRO	15%																					
	KRAMER ELECTRONICS	15%																					
	KSI PRO	15%																					
	LABGRUPPEN	15%																					
	LECTROSONICS	15%																					
	LEGRAND	15%																					
	LEON SPEAKERS	15%																					
	LG ELECTRONICS PRO	15%																					
	LIBERTY	15%																					
	LIFESIZE	15%																					
	LISTEN TECHNOLOGIES	15%																					
	LOGITECH	15%																					
	LUMENS	15%																					
	MACKIE	15%																					
	MAGEWELL	15%																					
	MANFROTTO	15%																					
	MARSHALL ELECTRONICS	15%																					
	MARSHALL FURITURE	15%																					
	MEDIA VISION	15%																					
	MERCURY SYSTEMS	15%																					
	MERSIVE SOLSTICE	15%																					
	MIROSOFT	15%																					
	MIDDLE ATLANTIC PRODUCTS	15%																					
	MOORECO	15%																					
	MUXWAVE	15%																					
	NANOLUMENS	15%																					
	NEAT	15%																					
	NEC	15%																					
	NEMO Q	15%																					
	NETGEAR	15%																					
	NEWLINE INTERACTIVE	20%																					
	NEWTEK	15%																					
	OES SCOREBOARDS	15%																					
	OPTOMA	15%																					
	OWI	20%																					
	OWL TECHNOLOGIES	15%																					
	PANASONIC PRO	15%																					
	PEERLESS	15%																					
	PEXIP	15%																					
	PHILIPS PRO	15%																					
	PLANAR	15%																					
	POLY	15%																					
	POWERGISTICS	15%																					
	PREMIER MOUNTS	15%																					
	PRIMEVIEW	15%																					
	PROTO	15%																					
	PTZ OPTICS	15%																					
	QOMO	15%																					
	QSC	15%																					
	RANE PRO	15%																					
	RAPCO HORIZON	15%																					

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Anuvision Technologies, Inc. Summer Vyne 904-720-2182 svyne@anuvisiontech.com	RAPID RUN	15%	Free, Prepaid & Included	None		X																X	
	RDL	15%																					
	REVOLABS	15%																					
	RGB SPECTRUM	15%																					
	SAMSUNG PROFESSIONAL	15%																					
	SENNHEISER	15%																					
	SHARP	15%																					
	SHURE	15%																					
	SI SCREENS	15%																					
	SMART TECHNOLOGIES	15%																					
	SNA DISPLAYS	15%																					
	SNAP AV	15%																					
	SONANCE	15%																					
	SONY PRO	15%																					
	SOUND CONTROL TECHNOLOGIES	15%																					
	SOUND CRAFT	15%																					
	SPECTRUM INDUSTRIES	15%																					
	SPINETIX	15%																					
	STEWART AUDIO	15%																					
	SURGEX	15%																					
	SVS LIFTS	15%																					
	SYMETRIX	15%																					
	TANNOY	15%																					
	TASCAM	15%																					
	TELEPORTIVITY	15%																					
	TOA	15%																					
	TOTEVISION	15%																					
	TOUCHVIEW	15%																					
	TRIPP LITE	15%																					
	TV LIFT CABINETS	15%																					
	TVONE MEDIA	15%																					
	ULTRAVISION	15%																					
	VADDIO	15%																					
	VBRICK	15%																					
	VDO360	15%																					
	VIDYO	15%																					
	VIEWSONIC	15%																					
	VISIX INC	15%																					
	VISONARY	15%																					
	VIVITEK	15%																					
	WATCHFIRE	15%																					
	WEPRESENT	15%																					
	WILLIAMS SOUND	15%																					
	WINSTED	15%																					
	WIREMOLD	15%																					
	WOLFVISION	15%																					
	YAMAHA	15%																					
	YEALINK	15%																					
B&H Foto and Electronics Corp Florida Enterprise Account Team 212-239-7500 florida@bhphoto.com	Winter 2023 Catalog	.5-25%	Free, Prepaid & Included	None		X				X								X				X	
Blick Art Materials LLC Tamby Peterson 800-704-7744 contracts@dickblick.com	Materials for Art Education	20%	Free freight on orders $49 or more. Freight exclusion on oversized heavy weight items, drop ship items, clay.	Discount code: QD20000. exclude sale items.	X																		
Bluum USA, Inc. David Maurer 904-300-1040 david.maurer@bluum.com	https://customer.trox.com/products	1%	FOB. Special handling prepaid and added to invoice. Over 50 lbs. shipped PPD and added to invoice.	Discount vary by manufacturer, product, quantity. Contact rep for quote.	X	X				X					X			X			X	X	
Camcor, Inc. Sonny Bell 800-868-2462 ext. 358 bids@camcor.com	2023 Education Solutions	3%	Free shipping on orders $100 or more. Items not shipped UPS Ground may incur freight charges.	Discount applicable on all catalog items, except where prohibited by manufacturer pricing restrictions.		X																X	

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CDW Government LLC Matt Antonucci 813-804-5381 mattant@cdwg.com	Audio Visual Equipment & Supplies	16%	Free, Prepaid & Included. We bill actual amount.	Chromebooks exclude.		X		X	X	X			X					X		X		X	
	Building Maintenance Materials	10%																					
	Cafeteria Materials	9%																					
	Educational Materials	7.5%																					
	Hospitality Materials	8%																					
	Office Materials	6%																					
	Technology Materials	4%																					
	School Materials	2.5%																					
Earlychildhood LLC dba Discount School Supply Alan Johnson 800-627-2829 bidsupport@excelligence.com	Discount School Supply Catalog	3%	Prepaid & Added to Invoice. Bill % of total order.	Exclude promotional items and specialty items.	X					X								X		X	X		
Fisher Scientific Company LLC Krista Paolino 800-955-1177 fse.bids@thermofisher.com	Fisher Scientific Education 2023	33-35%	Free freight. exclude rush ship, inside and white glove.	Exclude non catalog, special orders, sale, life technologies, items that end with "ND" and some PPE items.																	X		
Flinn Scientific, Inc Sally Lovell 800-452-1261 businessdesk@flinnsci.com	Educational Materials	10%	Free, Prepaid & Included. Exclude truck items, live and hazardous material, inside and liftgate delivery, assembly and installation.	Exclude prefixed "TC", "PF", "LM", Bio-Rad, Vernier, Digital, Lab furniture.						X										X	X		
	School Materials	10%																					
	Science/Laboratory Materials	10%																					
Follett Content Solutions LLC Ashley Burns 888-511-5114 x 46379 aburns@follettlearning.com	Titlewave	3%	Free, Prepaid & Included.	Exclude any ala carte items not listed. ITB # must be inlucded when requesting a quote.						X													
GL Group, Inc., dba Booksource Jennifer Held 800-444-0435 bids@booksource.com	2023 P-12 Classroom Library Collections	0-25%	Free shipping on orders $150, otherwise $9.99 flat fee.	Products with no published price are custom and/or available on website.						X										X			
GovConnection, Inc dba Connection - Public Sector Solutions Scott Little 800-986-2259 FL@Connection.com	www.connection.com/ps	2%	Free, Prepaid & Included. Prepaid & Added to Invoice	Expedited, heavyweight, liftgate or inside delivery shipments will be charged at our discounted shipping rates. Installation, set-in-place, and removal of shipping debris are exclusive of hardware purchases. These services are provided by Connection via sku'd or Statement-of-Work-based pricing, from which percent off pricing would be honored.		X				X	X							X		X	X	X	
Gulf Ice Systems, Inc. David Harris 800-322-4853 x109 dharris@gulficesystems.com	Ice-O-Matic	63%	Free, Prepaid & Included.						X														
	Everpure	55%																					
	Cornelius	55%																					

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Henry Schein Medical a division of Henry Schein, Inc Dan Shula 954-647-7324 dan.shula@henryschein.com	Sports Medicine, Student Health, Foot & Ankle	18%	Free, Prepaid & Included $200 minimum. Orders under $200 will have $16.50 fee. Will bill actual amount.	Exclude Gatorade High School & Youth Pkg, Mueller M-Pack Packages, Maico Products, Hawk Grips, NormaTec, Chattanooga Genysis Electrotherapy, Epi-Pens, Game Ready Products, Therm X.													X						
International Restaurant Distributors Joe Miller 407-886-6691 joseph@irdequipment.com	Accutemp	53.5%	Free, Prepaid & Included	None					X				X										
	ACP Amana	60%																					
	Alto-Shaam	30%																					
	Baker's Pride	49%																					
	Berkel	53%																					
	Beverage Air	65%																					
	Blodgett	59%																					
	Bunn	44%																					
	Cambro	51.5%																					
	Carlisle	50%																					
	Carter Hoffman	45%																					
	Champion	31%																					
	Channel	45%																					
	Cleveland	53%																					
	Continental	58%																					
	CookTek	39%																					
	CresCor	49%																					
	Delfield	53%																					
	Dormont	51%																					
	Duke	51%																					
	Eagle Group	53%																					
	Edlund	44%																					
	Electrolux	44%																					
	Everpure	47%																					
	F.W.E.	39%																					
	Federal Industries	49%																					
	Follett Bins	49%																					
	Follet Ice Machines	37%																					
	Frymaster	52%																					
	Garland	54%																					
	Globe	53%																					
	Grindmaster	34%																					
	Groen	48%																					
	Hobart	30.5%																					
	Ice-O-Matic	52%																					
	Imperial Range	50%																					
	Insinkerator	43.5%																					
	Jackson	34%																					
	John Boos	47%																					
	Kitchen Aid	44%																					
	Kolpak	39%																					
	Lakeside	46%																					
	Lang Mfg.	42%																					
	Lincoln	51%																					
	Magikitch'n	44%																					
	Manitowoc	60.5%																					
	Market Forge	44%																					
	Mars Air Systems	9%																					
	Masterbilt	47%																					
	Meiko	29%																					
	MerryChef	49%																					
	Metro	45%																					
	Moffat Oven	44%																					
	Nemco	44%																					
	New Age	39%																					
	Norlake	47%																					
	Ovention	19%																					
	Panasonic	55%																					
	Piper Products	39%																					
	Pitco	49%																					
	Power Soak	19%																					
	Randell	51%																					
	Robot Coupe	25%																					
	Scotsman	55%																					
	Server	45%																					
	Southbend	49%																					
	Spaceman	49%																					
	Star	51%																					

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International Restaurant Distributors Joe Miller 407-886-6691 joseph@irdequipment.com	Structural Concepts	49%	Free, Paid & Included	None					X				X										
	T&S Brass	34%																					
	Toastmaster	51%																					
	Traulsen	55%																					
	TRUE	66%																					
	Turbo Air	66%																					
	Unox	19%																					
	Varimixer	39%																					
	Victory	62%																					
	Vollrath	50%																					
	Vulcan	57.5%																					
	Waring	49%																					
	Wells	45%																					
	Winston	44%																					
Kaplan Early Learning Tina Stanbery 800-334-2014 bids@kaplanco.com	Early Childhood Edition	12%	Free, Prepaid & Included. $300 minimum per shipping location. Free shipping exclude Next Day Air, 2nd Day Air, and K Truck delivery services.	Exclude other sales offers, bids, quotes, coupons or discounts, cannot be used toward purchase of gift certificates, playground structures, parts, surfacing, curriculum, assessments & screening materials. "All About ECERS-R", "All About ITERS-R", professional development, Tot Tree (#96616), Gaggle Buggy (#26792), LEGO products, laminators and accessories, sterilizers, and all PPE items. Exclusions are subject to change. Discount will be applied to orders of $300 or more on current catalog pricing in effect at the time of order.	X	X				X					X					X			
	Kaplan Elementary Edition	12%																					
	Infants Toddlers and Twos Edition	12%																					
Lakeshore Learning Materials LLC Rafael Murro 800-421-5354 biddept@lakeshorelearning.com	Lakeshore Early Childhood Catalog	5%	Free, Prepaid & Included	Discount not applicable to sale items.	X	X				X							X			X	X	X	
	Lakeshore Elementary Catalog	5%																					
	Lakeshore Online Catalog	5%																					
Matthews Bus Alliance Glen Provenzano 800-330-1175 gprovenzano@matthewsbusesflorida.com	Freightliner	15%	None	None			X																
	Thomas Built Bus	15%																					

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MaxiAids Anthony Bernardini 800-522-6294 bids@maxiaids.com	MaxiAids	10%	$10 minimum order. Shipping charges vary. Extra shipping charges apply for oversized items and non-continental US deliveries.	Exclude Perkins Braille's, APH Desktop Recorders, Scientific calculators, TASH & Ablenet products, Victor Readers, Computer software/hard ware, OrCam products, other restrictions may apply.		X				X							X						
MFAC, LLC Jenn Lachapelle 800-556-7464 mfathletic@mfathletic.com	Everything Track & Field	10%	Free, Prepaid & Included. $25 minimum.	Exclude sales, Pits, Hurdles, Pole Vault Poles, Crossbars, Timing Systems, Software, Cardio Equip, Weight Equip, In-ground Equip. Special shipping or truck shipment by common carrier. Other exclusions may apply.																X			
	Perform Better	10%																					
Midwest Motor Supply Co. dba Kimball Midwest Kirk Wascher 352-266-2831 kirk.wascher@kimballmidwest.com	Omnia Catalog	37%	Free, Prepaid & Included	None			X	X			X								X				X
Nasco Education LLC Michelle Au 800-558-9595 bids@nascoeducation.com	Science Education	15%	$199 minimum. Hazardous material surcharge added. Truck logo items exclude from free shipping.	Exclude health science, healthcare simulation, ready or not tots, nutrition and replicas, hydroponics, aquaponics, furniture, kitchen aid, digital subscription, custom kits, economy student kits, ceramic equipment, art class curator kits, cyber org kits, cornell lab kits and KI KT KC NA or NZ prefix.	X					X										X	X		
	Art Education	20%																					
	Math Education	15%																					
	Family & Consumer Science	15%																					
	Elementary Essentials	15%																					
Presidio Networked Solutions LLC Ray Watkins 904-236-5503 rwatkins@presidio.com	2N TELEKOMUMIKACE	5%	Free, Prepaid & Included, Prepaid & Added to Invoice	None		X												X				X	
	2Ring	5%																					
	3Dconnexion	5%																					
	3M	5%																					
	7signal Solutions, Inc	5%																					
	A1 Teletronics	5%																					
	A10 Networks, Inc	5%																					
	Absolute Software Corporation	5%																					
	Acano	5%																					
	ACC Telecom	5%																					
	AccelTex Solutions	5%																					
	Accu-Tech	5%																					
	Acer Inc	5%																					
	Aceyus	5%																					
	Acme Packet Inc	5%																					
	ACP-EP Memory	5%																					

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Presidio Networked Solutions LLC Ray Watkins 904-236-5503 rwatkins@presidio.com	Acqueon	5%	Free, Prepaid & Included, Prepaid & Added to Invoice	None		X												X				X	
	Actifio	5%																					
	Add-On Computer	5%																					
	Adobe Systems, Inc	5%																					
	ADTRAN, Inc	5%																					
	Advanced Network Devices	5%																					
	Aerohive Networks	5%																					
	AeroScout, Inc	5%																					
	AFL Telecommunications LLC	5%																					
	Airista	5%																					
	AirMagnet, Inc	5%																					
	Akkadian Labs	5%																					
	Algo Communication Products Limited	5%																					
	AlgoSec, Inc	5%																					
	Allen Tel Products, Inc	5%																					
	Altronix Corporation	5%																					
	Amazon Web Services	1%																					
	Amazon.com	1%																					
	Amphenol Corporation	5%																					
	AMTELCO	5%																					
	Anixter, Inc	5%																					
	Anue System s, Inc	5%																					
	Aopen Inc	5%																					
	APC by Schneider Electric IT Corp	5%																					
	APCON, Inc	5%																					
	API Technologies Corp	5%																					
	APPDYNAMICS INC	5%																					
	Apple Computer	5%																					
	AppNeta	5%																					
	AppSense	5%																					
	Appspace Inc	5%																					
	AppViewX	5%																					
	Arc Solutions	5%																					
	ARC Wireless Solutions, Inc	5%																					
	ARCLYTE TECHNOLOGIES, INC	5%																					
	Arista Enterprises Inc	5%																					
	Aruba Networks, Inc	10%																					
	Ascom	5%																					
	Asus Computer International	5%																					
	ATLAS INDUSTRIES	5%																					
	Atlas Sound LP	5%																					
	ATLONA TECHNOLOGIES	5%																					
	Attachmate Corporation	5%																					
	AvaLAN Wireless Systems Inc	5%																					
	Avant Communications	5%																					
	Avaya Inc.	5%																					
	Avigilon	5%																					
	Avizia	5%																					
	AVTEO, Inc	5%																					
	AXIOM Inc	5%																					
	Axis Communications	5%																					
	B. S. Cable Company, Inc	5%																					
	Barco	5%																					
	Barix	5%																					
	Barracuda Networks, Inc	5%																					
	Belden CDT Inc	5%																					
	Belkin International, Inc	5%																					
	Berk-Tek	5%																					
	BlueCat Networks, Inc	5%																					
	Bogen Communications International	5%																					
	Brady Corporation	5%																					
	BridgeWave Communications	5%																					
	BRIGHTSIGN	5%																					
	Brocade Communications Systems, Inc	5%																					
	BS Cable Company Inc	5%																					
	Bucher + Suter	5%																					
	Calabrio	5%																					
	Calero Software, LLC	5%																					
	CallTower	5%																					
	Cambium Networks	5%																					
	Carbon Black	5%																					
	CATALYST	5%																					
	CBT Nuggets, LLC	5%																					
	Centrify Corp	5%																					
	CentruryLink (Out of Region)	5%																					
	CertiCable	5%																					
	Chatsworth Products, Inc	5%																					
	Check Point Software Technologies Ltd	5%																					
	Chemtronics	5%																					
	Chief Manufacturing	5%																					
	Ciena	5%																					
	Cisco Systems, Inc	15%																					
	Cistera Networks	5%																					
	Citrix Systems Inc	5%																					
	ClearOne Communications, Inc	5%																					

ITB2023-11 Catalog Percentage Discount-Equipment and Supplies

Vendor Summary

Vendor Name Vendor Contact Vendor Telephone Number Vendor Email	Catalog(s)	% Off Catalog	Freight Terms	Exceptions	Art	Audio/Visual	Auto/Bus	Bldg. Maint	Cafeteria	Educational	Electrical	Firefighting	Hospitality	HVAC	Industrial Art	Landscape	Medical	Office	Plumbing	School Supplies	Science/Lab	Technology	Welding
Presidio Networked Solutions LLC Ray Watkins 904-236-5503 rwatkins@presidio.com	Cogent Communications, Inc	5%	Free, Prepaid & Included, Prepaid & Added to Invoice	None		X												X				X	
	Cohesity	5%																					
	Cologix	5%																					
	CommScope, Inc	5%																					
	Communications Supply Corp	5%																					
	CommVault Systems, Inc	5%																					
	ComNet	5%																					
	Compulink	5%																					
	Cyberark	5%																					
	CyberData Corporation	5%																					
	Cybereason	5%																					
	Cyberguys	5%																					
	CyberPower Systems, Inc	5%																					
	CyberTouch	5%																					
	Cylance	5%																					
	Da-Lite Screen Company	5%																					
	Datacomm Cables Inc	5%																					
	DataSite	5%																					
	Datawatch Corporation	5%																					
	Datel Software Solutions	5%																					
	DATEL, INC	5%																					
	Datrium	5%																					
	DELL	5%																					
	Desi Telephone Labels, Inc	5%																					
	Dialogic Inc	5%																					
	Digi-Key Electronics	5%																					
	Digi International Inc	5%																					
	DITEK	5%																					
	Draper Inc	5%																					
	DriveScale	5%																					
	DSA/Photech	5%																					
	DuVoice Corporation	5%																					
	DYMO Corporation	5%																					
	DYNASCAN	5%																					
	Eaton Corporation	5%																					
	eGain Communications Corporation	5%																					
	Electronaca	5%																					
	EMC Corporation	5%																					
	Emulex Corporation	5%																					
	EndRun Technologies	5%																					
	ENET Components	5%																					
	Enghouse Interactive	5%																					
	Epson Corporation	5%																					
	ESNA Technologies Inc	5%																					
	ETS	5%																					
	Exagrid	5%																					
	Excel Lan Communications	5%																					
	Exchange Tek	5%																					
	Exeltech	5%																					
	EXINDA Inc	5%																					
	Exony	5%																					
	Extension, Inc	5%																					
	Extrahop	5%																					
	Extreme Networks Inc	5%																					
	Extron Electronics	5%																					
	F5 Networks, Inc	5%																					
	FatPipe Networks, Inc	5%																					
	Fiberlight	5%																					
	Fibertronics	5%																					
	Fidelus Technologies	5%																					
	FireEye	5%																					
	FireMon	5%																					
	Fluidmesh Networks	5%																					
	Fluke Networks	5%																					
	ForeScout Technologies	5%																					
	Fortinet Inc	5%																					
	Foundry Networks	5%																					
	FSLogix	5%																					
	Geist Manufacturing Inc	5%																					
	Gemalto NV	5%																					
	Generic	5%																					
	Genesys	5%																					
	GFI Software Ltd	5%																					
	Gigamon	5%																					
	Global Knowledge Training Inc	5%																					
	Global Marketing Partners	5%																					
	Globalsat Technology Corporation	5%																					
	GlobalScale Technologies	5%																					
	Google, Inc	5%																					
	Goverlan	5%																					
	Grainger	5%																					
	Grandstream Networks, Inc	5%																					
	Group Elite Communications	5%																					
	Guidance Software	5%																					
	Hammond	5%																					
	Hewlett-Packard	5%																					

ITB2023-11 Catalog Percentage Discount-Equipment and Supplies

Vendor Summary

Vendor Name Vendor Contact Vendor Telephone Number Vendor Email	Catalog(s)	% Off Catalog	Freight Terms	Exceptions	Art	Audio/Visual	Auto/Bus	Bldg. Maint	Cafeteria	Educational	Electrical	Firefighting	Hospitality	HVAC	Industrial Art	Landscape	Medical	Office	Plumbing	School Supplies	Science/Lab	Technology	Welding
Presidio Networked Solutions LLC Ray Watkins 904-236-5503 rwatkins@presidio.com	HID Global Corporation	5%	Free, Prepaid & Included, Prepaid & Added to Invoice	None		X												X				X	
	Hitachi Data Systems	5%																					
	Honeywell International, Inc	5%																					
	Hubbell Incorporated	5%																					
	Hutton Communications, Inc	5%																					
	IBM Corporation	5%																					
	ICOR	5%																					
	Idera	5%																					
	Imagicle	5%																					
	Imperva Inc	5%																					
	IMPRIVATA Inc	5%																					
	IMS Engineered Products, LLC	5%																					
	In Contact	5%																					
	Industry Retail Group	5%																					
	Industry Weapon	5%																					
	INFINIO	5%																					
	Infoblox Inc	5%																					
	Innovox	5%																					
	Inova Solutions Inc	5%																					
	Integrated Research Limited	5%																					
	Intel Corporation	5%																					
	IntelePeer	5%																					
	Ion Electronics	5%																					
	Ipswitch, Inc	5%																					
	iQ NetSolutions CA, Inc	5%																					
	Iron Box Networking Solutions	5%																					
	ISI Telemanagement Solutions, Inc	5%																					
	Jabra	5%																					
	JDI Technologies, Inc	5%																					
	Jive Communications	5%																					
	Juniper Networks, Inc	5%																					
	Kaspersky Lab	5%																					
	Keysight Technologies	5%																					
	Kingston Technology	5%																					
	Klein Tools	5%																					
	KnoahSoft, Inc	5%																					
	Konftel	5%																					
	L-Com, Inc	5%																					
	Legrand	5%																					
	Lenovo	5%																					
	Level 3 Communications LLC	5%																					
	Leviton Mfg. Company Inc	5%																					
	LG Electonics	5%																					
	Liberty AV Solutions	5%																					
	LiquidwareLabs	5%																					
	Lite-On Technology Corporation	5%																					
	LiveAction Software	5%																					
	Logicube, Inc	5%																					
	Logitech Inc	5%																					
	LogRhythm	5%																					
	Lutron Electronics Co Inc	5%																					
	Lynn Electronics Corporation	5%																					
	MARS Antennas & RF Systems	5%																					
	Matrox	5%																					
	Maxtor Corporation	5%																					
	McAfee, Inc	5%																					
	McCormick Systems	5%																					
	Med-Pat Inc	5%																					
	Mediavue	5%																					
	Mellanox Technologies, Ltd	5%																					
	Meraki Inc	5%																					
	Mersive Technologies	5%																					
	MetaGeek, LLC	5%																					
	Metropolis Technologies	5%																					
	MetTel	5%																					
	Microlab	5%																					
	Micron Technology, Inc	5%																					
	Microsemi Corporation	5%																					
	Microsoft Corporation	5%																					
	Middle Atlantic Products, Inc	5%																					
	Milestone AV Technologies Inc	5%																					
	Milestone Systems	5%																					
	Mimecast	5%																					
	MISCO, Inc	5%																					
	Mobile Access	5%																					
	MobileIron	5%																					
	Mojo Networks	5%																					
	Molex	5%																					
	Monoprice	5%																					
	Motorola, Inc	5%																					
	Moxa	5%																					
	MRV Communications	5%																					
	Nagios	5%																					
	Nasuni	5%																					
	Ncomputing Co Ltd	5%																					
	NEC Corporation	5%																					

ITB2023-11 Catalog Percentage Discount-Equipment and Supplies

Vendor Summary

Vendor Name Vendor Contact Vendor Telephone Number Vendor Email	Catalog(s)	% Off Catalog	Freight Terms	Exceptions	Art	Audio/Visual	Auto/Bus	Bldg. Maint	Cafeteria	Educational	Electrical	Firefighting	Hospitality	HVAC	Industrial Art	Landscape	Medical	Office	Plumbing	School Supplies	Science/Lab	Technology	Welding
Presidio Networked Solutions LLC Ray Watkins 904-236-5503 rwatkins@presidio.com	Nello Corporation	5%	Free, Prepaid & Included, Prepaid & Added to Invoice	None		X												X				X	
	NER Data Products, Inc	5%																					
	NetApp, Inc	5%																					
	NetBrain Technologies	5%																					
	Netgear, Inc	5%																					
	NetIQ Corporation	5%																					
	Netonix	5%																					
	NetScout Systems, Inc	5%																					
	Network Instruments, LLC	5%																					
	Netwrix Corporation	5%																					
	Newegg (Coboc)	5%																					
	NextPlane	5%																					
	NextTech Partners	5%																					
	Niagara Networks	5%																					
	NICE Systems, Inc	5%																					
	Niceware International, LLC	5%																					
	Nimble Storage, Inc	5%																					
	Nitel	5%																					
	Nortel Networks Limited	5%																					
	Nuance Communications, Inc	5%																					
	Nutanix	5%																					
	NVIDIA Corporation	5%																					
	NVT Phybridge	5%																					
	Nyansa	5%																					
	Oberon, Inc	5%																					
	OEM Systems Company Inc	5%																					
	Omron Corporation	5%																					
	Open Gear	5%																					
	OPENGEAR	5%																					
	Optical Cable Corporation	5%																					
	OptoSpan	5%																					
	Oracle Corporation	5%																					
	Ortronics, Inc	5%																					
	Other (Telecom)	5%																					
	Outsource International	5%																					
	Pakedge Device & Software Inc	5%																					
	Palo Alto Networks, Inc	5%																					
	Panasonic Corporation of North America	5%																					
	Panduit Corp	5%																					
	Payoda	5%																					
	Peak 10	5%																					
	Peerless Industries, Inc	5%																					
	PELCO, Inc	5%																					
	perfectwave technologies	5%																					
	Perle Systems Inc	5%																					
	Plantronics	5%																					
	PLEXXI, Inc	5%																					
	Plixer International	5%																					
	Polycase	5%																					
	Polycom Inc	5%																					
	Power Innovations International	5%																					
	Premier Mounts	5%																					
	PrinterLogic	5%																					
	Prism Microsystems, Inc	5%																					
	Presidio Hardware or Services	5%																					
	Pulse Electronics	5%																					
	PULSE SECURE	5%																					
	PUPPET LABS, INC	5%																					
	Pure Storage, Inc	5%																					
	QSC Audio Products, LLC	5%																					
	QTS	5%																					
	Quantum Corporation	5%																					
	Quest Software	5%																					
	Quicklert	5%																					
	QUIKTRON	5%																					
	Quintum Technologies, LLC	5%																					
	Rack Solution, Inc	5%																					
	Radianta	5%																					
	Raritan Computer	5%																					
	Red Hat	5%																					
	Red Sky Technologies	5%																					
	Redseal Networks	5%																					
	ReSource, Inc	55%																					
	Revolabs, Inc	5%																					
	RF Code	5%																					
	RF IDEAS	5%																					
	Riverbed Technology, Inc	5%																					
	Rohn	5%																					
	RSA Security	5%																					
	Rubrik	5%																					
	Sabrent	5%																					
	SafeNet, Inc	5%																					
	SAGEM Communication	5%																					
	Samsung	5%																					
	Savvius	5%																					

ITB2023-11 Catalog Percentage Discount-Equipment and Supplies

Vendor Summary

Vendor Name Vendor Contact Vendor Telephone Number Vendor Email	Catalog(s)	% Off Catalog	Freight Terms	Exceptions	Art	Audio/Visual	Auto/Bus	Bldg. Maint	Cafeteria	Educational	Electrical	Firefighting	Hospitality	HVAC	Industrial Art	Landscape	Medical	Office	Plumbing	School Supplies	Science/Lab	Technology	Welding
Presidio Networked Solutions LLC Ray Watkins 904-236-5503 rwatkins@presidio.com	Seagate Technology	5%	Free, Prepaid & Included. $25 minimum. Freight included for dock delivery, lift gate, inside delivery.	None		X												X				X	
	SecureLogix Corporation	5%																					
	Security101	5%																					
	SentinelOne	5%																					
	Server Technology, Inc	5%																					
	Sewell Development Corporation	5%																					
	Sharp Electonics	5%																					
	Shure Incorporated	5%																					
	Siemens	5%																					
	SimpliVity	5%																					
	Singelwire Software, LLC	5%																					
	Skyline Advanced Technology Services	5%																					
	SLP - State & Local Procurement Bids	5%																					
	SMS Passcode	5%																					
	SolarWinds, Inc	5%																					
	SONUS NETWORKS INC	5%																					
	Sophas Plc	5%																					
	South River Technologies	5%																					
	Spectra Logic Corporation	5%																					
	SPECTRALINK Corporation	5%																					
	Splunk, Inc	5%																					
	Stampede	5%																					
	Startech Computer Products	5%																					
	Stay Online	5%																					
	STI-Co	5%																					
	Sun Microsystems	5%																					
	Sunbelt Rentals, Inc	5%																					
	SunBriteTV LLC	5%																					
	Sungard	5%																					
	Superior Essex Inc	5%																					
	Supermicro Computer, Inc	5%																					
	Switch	5%																					
	Symantec Corporation	5%																					
	Syn-Apps, LLC	5%																					
	SYNNEX	5%																					
	Synology, Inc	5%																					
	System Management Software, Inc	5%																					
	Talari	5%																					
	Taske Technology	5%																					
	TDK Corporation	5%																					
	TechSmith Corporation	5%																					
	TEI Technology Group, LLC	5%																					
	Telco Systems, A BATM Company	5%																					
	Teledex Inc	5%																					
	Teleopti	5%																					
	Telerex	5%																					
	TELREX	5%																					
	Telstrat	5%																					
	Tenable Network Security	5%																					
	Tenacity Operating	5%																					
	TERADICI	5%																					
	Tessco Technologies Inc	5%																					
	Thinkst Applied Research	5%																					
	ThousandEyes	5%																					
	Time Warner Inc	5%																					
	Times Microwave Systems	5%																					
	Tintri	5%																					
	Tone Software	5%																					
	TP LINK	5%																					
	Training & Technology Group (TTGNY)	5%																					
	Transition Networks, Inc	5%																					
	Trend Micro	5%																					
	TRENDnet	5%																					
	Tricerat	5%																					
	Tripp Lite	5%																					
	Tufin	5%																					
	Turbonomic	5%																					
	Tyco International, Ltd	5%																					
	U-Line Corporation	5%																					
	U.S. Robotics	5%																					
	Ubiquiti Networks	5%																					
	Uline	5%																					
	Unified FX Ltd	5%																					
	UNITRENDS INC	5%																					
	Uplinx	5%																					
	Uptime Racks	5%																					
	Valcom, Inc	5%																					
	Valiant Communications	5%																					
	VanDyke Software, Inc	5%																					
	Variphy	5%																					
	Varonis Systems	5%																					
	Vbrick Systems, Inc	5%																					
	VCE Company	5%																					
	Veeam Ltd	1%																					
	Ventev	5%																					
	Veritas Software Corporation	5%																					

ITB2023-11 Catalog Percentage Discount-Equipment and Supplies

Vendor Summary

Vendor Name Vendor Contact Vendor Telephone Number Vendor Email	Catalog(s)	% Off Catalog	Freight Terms	Exceptions	Art	Audio/Visual	Auto/Bus	Bldg. Maint	Cafeteria	Educational	Electrical	Firefighting	Hospitality	HVAC	Industrial Art	Landscape	Medical	Office	Plumbing	School Supplies	Science/Lab	Technology	Welding
Presidio Networked Solutions LLC Ray Watkins 904-236-5503 rwatkins@presidio.com	Vertiv	5%	Free, Prepaid & Included. Prepaid & Added to Invoice	None		X												X				X	
	ViaWest	5%																					
	Viewsonic Corporation	5%																					
	Viking Electronics	5%																					
	Viptela	5%																					
	Vision Solutions	5%																					
	VIZIO, Inc	5%																					
	VMWARE	5%																					
	Vtech Holdings Ltd	5%																					
	Vyopta	5%																					
	Wahsega Labs	5%																					
	Websense, Inc	5%																					
	Westcon Special Products	5%																					
	Western Digital Corporation	5%																					
	Wireless Solutions	5%																					
	Wowza Media Systems, LLC	5%																					
	XIOTech Inc	5%																					
	Zebra Technologies Corporation	5%																					
	Zerto	5%																					
	ZOOM International	5%																					
	Presidio Flex IOT project solution	5%																					
	Axiomtec	5%																					
	BCD Video	5%																					
	Bosch	5%																					
	Briefcam	5%																					
	Carbyne	5%																					
	Comcast Machine Q	5%																					
	Cradlepoint	5%																					
	DecentLab	5%																					
	Flashnet	5%																					
	Gorilla	5%																					
	Green Stream	5%																					
	Hanwha	5%																					
	HID Bluevision	5%																					
	Kloudspot	5%																					
	Kontact.io	5%																					
	KS Technologies	5%																					
	Laird	5%																					
	Motorola	5%																					
	NetVox	5%																					
	Nexcomm	5%																					
	OmniPreSense	5%																					
	Phynware	5%																					
	Platesmart	5%																					
	PNI Corp	5%																					
	Polysense	5%																					
	Quantela	5%																					
	Radio Bridge	5%																					
	Senet	5%																					
	Stegra	5%																					
	Tago.io	5%																					
	Tektelic	5%																					
	Things Network	5%																					
	Ubiqula	5%																					
	Verkada	5%																					
	Wachter	5%																					
Public Safety Supply, LLC Alberto Espinosa 305-986-1373 aespinosa@publicsafetysupply.net	Federal Signal	45%	None	None			X					X											
	Troy Products	10%																					
	Havis.com	10%																					
	Gamber Johnson	15%																					
	Joho	10%																					
	Progard	5%																					
	Whelen Engineering	10%																					
	Feniex	10%																					
	Ace K9	2%																					
	Aegis Controls	50%																					
	Sound Off Signal	5%																					
	Public Safety Supply	10%																					
Really Good Stuff LLC Alan Johnson 877-867-1920 bidsupport@reallygoodstuff.com	Really Good Stuff Catalog	3%	Prepaid & Addded to Invoice. We bill % of total order.	Exclude sale items. Lift gate, inside delivery, white glove, express and drop ship do not qualify for free shipping.	X					X								X		X	X		

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Vendor Name Vendor Contact Vendor Telephone Number Vendor Email	Catalog(s)	% Off Catalog	Freight Terms	Exceptions	Art	Audio/Visual	Auto/Bus	Bldg. Maint	Cafeteria	Educational	Electrical	Firefighting	Hospitality	HVAC	Industrial Art	Landscape	Medical	Office	Plumbing	School Supplies	Science/Lab	Technology	Welding
School Nurse Supply, Inc Jeff Giesel 800-485-2737 jgiesel@schoolnursesupply.com	School Nurse Supply, Inc 2023 Catalog	10%	Free, Prepaid & Included on orders over $100. Orders under $100 charged $10.50	Exclude items Prestan Training Manikins, Furniture, Appliances (Couches, treatment tables, office cabinets, lockers, barjan curtains, refrigerators, 3 panel screens, medical carts, vision and hearing screening equipment over $1,500.													X						
School Outfitters Contracts Department 800-260-2776 contracts@schooloutfitters.com	School Outfitters Catalog	2%	Bill actual amount.	Volume discounts available, call rep. Inside delivery, lift gate, installation, assembly, removal are available for additional charge.	X	X			X	X						X	X	X		X	X	X	
School Specialty LLC Sarah Peterson 888-388-3224 bidnotices@schoolspecialty.com	Supply	35%	Free, Prepaid & Included	Exclude Net Price items with N prefix, live specimens with L prefix, hazardous materials with H prefix.	X	X		X	X	X			X		X		X	X		X	X	X	
	Furniture/AV/Equipment	14%																					
Smiley's Audio-Visual, Inc. Cathy Smiley 863-667-1998 cathy@smileysaudiovisual.com	Smiley's Audio-Visual	1%	Free, Prepaid & Included. $25 minimum. Freight included for dock delivery, lift gate, inside delivery.	None		X				X												X	
	Amplivox	5%																					
	Anchor Audio	5%																					
	Audio Technica	3%																					
	Aver Document Cameras	3%																					
	Avermedia	2%																					
	Avid headphones	5%																					
	AV Pro Edge	3%																					
	Balance Box/T. Regout	2%																					
	BenQ	7%																					
	Biamp	5%																					
	Boxlight Mimio	5%																					
	Bretford Basics	5%																					
	C2G	5%																					
	Califone	7%																					
	Catchbox	3%																					
	Chief	7%																					
	Crestron	7%																					
	Cyber Acoustics Headphones	7%																					
	Dalite screens	7%																					
	Draper screens	7%																					
	Dukane Projectors	5%																					
	Elmo doc cameras	2%																					
	Front Row	2%																					
	Hamilton Buhl	7%																					
	FSR	3%																					
	Hovercam	1%																					
	Huddly	2%																					
	i3-Technologies	3%																					
	Ipevo	2%																					
	JBL	3%																					
	Joro	3%																					
	Kaptivo/Lifesize	3%																					
	Key Digital	2%																					
	Kramer	5%																					
	LG	3%																					
	Listen Tech	3%																					
	Logitech	5%																					
	Luxor	2%																					
	Mediasite/Sonic Foundry	2%																					
	Mersive	3%																					
	Middle Atlantic	3%																					

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Vendor Name Vendor Contact Vendor Telephone Number Vendor Email	Catalog(s)	% Off Catalog	Freight Terms	Exceptions	Art	Audio/Visual	Auto/Bus	Bldg. Maint	Cafeteria	Educational	Electrical	Firefighting	Hospitality	HVAC	Industrial Art	Landscape	Medical	Office	Plumbing	School Supplies	Science/Lab	Technology	Welding
Smiley's Audio-Visual, Inc. Cathy Smiley 863-667-1998 cathy@smileysaudiovisual.com	NEC	2%	Free, Prepaid & Included. $25 minimum. Freight included for dock delivery, lift gate, inside delivery.	None		X				X												X	
	Newline	7%																					
	Owl Labs	2%																					
	Panasonic	3%																					
	Peerless	2%																					
	Planar	2%																					
	Poly	2%																					
	Pyle USA	2%																					
	QSC	2%																					
	Recordex	5%																					
	Revolabs	3%																					
	Samsung	5%																					
	Sennheiser	5%																					
	Sharp	3%																					
	Shure	5%																					
	Sony	3%																					
	Think Write	5%																					
	Vaddio	5%																					
	Wolfvision	3%																					
	Yamaha	2%																					
Super Duper Inc., dba Super Duper Publications Daphne Sanders 800-277-87387 bids@superduperinc.com	CAT2023 & FLYER2023	3%	Free shipping on $75 or greater. Less than $75 shipping fee $9.95.	Exclude HearBuilder online, Super Duper digital library, Apps, digital content, tests, forms and assessments, distributed software and gift certificates.						X										X			
The Ware Group LLC dba Johnstone Supply Paul Hladun 904-239-6695 paul.hladun@johnstonewaregroup.com	Johnstone Supply-215	51%	Free, Prepaid & Included. We bill actual amount.					X	X					X									X
Unipak Corp Brian Marcus 888-808-5120 customercare@unipakcorp.net	Trash Liners	21%	Free, Prepaid & Included.	None					X								X						
	Gloves	21%																					
	PPE	21%																					
	Safety Supplies	21%																					
United Data Technologies, Inc. Billy Merchant 850-251-1976 bmerchant@udtonline.com	Audio Visual Equipment & Supplies	5%	Free, Prepaid & Included	None		X																X	
	Technology Materials, Equipment & Supplies	5%																					
	UDT Services (Managed Services, Helpdesk, Cybersecurity, Consulting & Services, Professional Services, Cabling Infrastructure	5%																					
	Extron	5%																					
VisionWorx LLC dba CCS Presentation Systems Jim Ernstes 904-998-7227 jernstes@ccssoutheast.com	AJA	10%	Free, Prepaid & Included.	None		X				X								X		X		X	
	AKG	10%																					
	Allen & Heath	10%																					
	Altinex	10%																					
	American Tech Furniture	10%																					
	AMK	10%																					
	AMX	15%																					
	Anchor Audio	10%																					
	APC	10%																					
	Atlas Sound (AtlasIED)	30%																					
	Atlona	12%																					
	Attero Tech	10%																					
	Audio Technica	10%																					
	Audix	15%																					
	Aurora Multimedia	10%																					
	Auto Patch	10%																					
	Aver	10%																					
	Avermedia	10%																					
	AVFI	5%																					
	Avocor	10%																					
	AVTEQ	10%																					
	Balance Box	10%																					
	Balt	10%																					
	Barco	10%																					
	Behringer	10%																					
	Belden	2%																					
	Belkin	5%																					

ITB2023-11 Catalog Percentage Discount-Equipment and Supplies

Vendor Summary

Vendor Name Vendor Contact Vendor Telephone Number Vendor Email	Catalog(s)	% Off Catalog	Freight Terms	Exceptions	Art	Audio/Visual	Auto/Bus	Bldg. Maint	Cafeteria	Educational	Electrical	Firefighting	Hospitality	HVAC	Industrial Art	Landscape	Medical	Office	Plumbing	School Supplies	Science/Lab	Technology	Welding
VisionWorx LLC dba CCS Presentation Systems Jim Ernstes 904-998-7227 jernstes@ccssoutheast.com	BenQ	10%	Free, Prepaid & Included.	None		X				X								X		X		X	
	Best Rite	10%																					
	Bianp	20%																					
	Black Box	5%																					
	Black Magic Design	5%																					
	Blonder Tongue	10%																					
	BMS	5%																					
	Bogen	10%																					
	Bose	10%																					
	Bretford	10%																					
	Bright Sign	7.5%																					
	BTX	10%																					
	Cables to Go	5%																					
	Calypso	10%																					
	Canon	10%																					
	Casio	10%																					
	Chief	10%																					
	Christie	10%																					
	ClearOne	10%																					
	ClearTouch Interactive	7.25%																					
	Community	10%																					
	Comprehensive Connectivity	5%																					
	Conen Mounts	5%																					
	Copernicus	12.5%																					
	Covid	10%																					
	Crestron	23%																					
	Crown	10%																					
	Da-Lite	10%																					
	DBX	10%																					
	Denon & Marantz	10%																					
	Digital Projection	10%																					
	Draper	10%																					
	Dukane	10%																					
	Eiki	10%																					
	Elmo	10%																					
	Epiphan	7.5%																					
	Epson	33%																					
	Epson Accessories	5%																					
	Extron	17.5%																					
	Front Row	10%																					
	FSR	10%																					
	Gyration	10%																					
	H Wilson	10%																					
	Hall Research	10%																					
	Hamilton Buhl	10%																					
	Harman	10%																					
	Heckler	7.5%																					
	Hitachi	35%																					
	Hover Cam	5%																					
	Huddly	7.5%																					
	Infocus	10%																					
	Intelix	10%																					
	Interlink	10%																					
	Jabra	3%																					
	JBL	10%																					
	KOH	10%																					
	Koroseal	10%																					
	Kramer	10%																					
	Lectrosonics	10%																					
	LG	13%																					
	Liberty	8%																					
	Lifesize	10%																					
	Listen Technologies	10%																					
	Logitech	7.5%																					
	Lumens	7.5%																					
	Luxor	10%																					
	Mackie	10%																					
	Magic Box	10%																					
	Maxwell	20%																					
	Media Tech	10%																					
	Mersive	10%																					
	Middle Atlantic Racks	10%																					
	Mimio	10%																					
	Moore Co.	7.5%																					
	Nady	10%																					
	Navitar	10%																					
	NEC (Sharp-NEC)	10%																					
	NewTek	5%																					
	Newline Interactive	20%																					
	Nova	10%																					
	Optoma	10%																					
	Ortronics	10%																					
	OWI	10%																					
	Panasonic	5%																					
	Peerless	10%																					
	Planar	10%																					

ITB2023-11 Catalog Percentage Discount-Equipment and Supplies

Vendor Summary

Vendor Name Vendor Contact Vendor Telephone Number Vendor Email	Catalog(s)	% Off Catalog	Freight Terms	Exceptions	Art	Audio/Visual	Auto/Bus	Bldg. Maint	Cafeteria	Educational	Electrical	Firefighting	Hospitality	HVAC	Industrial Art	Landscape	Medical	Office	Plumbing	School Supplies	Science/Lab	Technology	Welding
VisionWorx LLC dba CCS Presentation Systems Jim Ernstes 904-998-7227 jernstes@ccssoutheast.com	Poly	10%	Free, Prepaid & In cluded.	None		X				X								X		X		X	
	Premier	10%																					
	Qomo	10%																					
	QSC	10%																					
	Quicktron	10%																					
	Rane	10%																					
	Raxxess	10%																					
	RDL	10%																					
	Real D-SD CrystalEyes Glasses	10%																					
	Recordex	7.5%																					
	RevoLabs	10%																					
	RFM Seating	10%																					
	RGB Spectrum	10%																					
	Roland AV	10%																					
	Sabine	10%																					
	Safco	10%																					
	Samsung Display Commercial	10%																					
	Sanyo	10%																					
	Screenbeam	3%																					
	Sennheiser	15%																					
	Sierra Video	10%																					
	Sharp-NEC	5%																					
	Shure	15%																					
	SMART	20%																					
	SMART Accessories	5%																					
	Sonic Foundry	5%																					
	Sony Professional Displays	5%																					
	Sony Projectors	25%																					
	Sony Projector Accessories	5%																					
	Sound Craft	10%																					
	Sound Tube	10%																					
	SP Controls	10%																					
	Spectrum	10%																					
	Tandberg	5%																					
	Tannoy	5%																					
	Tascam	10%																					
	Teach Logic	5%																					
	Teach Smart	5%																					
	TOA	5%																					
	Toshiba	5%																					
	Echo 360	5%																					
	Vaddio	15%																					
	View Sonic	13%																					
	Vivitek	7.50%																					
	Williams Sound	7.50%																					
	Winsted	5%																					
	Wolfvision	5%																					
	Zoom	5%																					
	EpiPhan	7.50%																					
	Heckler	7.50%																					
	Huddly	7.50%																					
	Lumens	7.50%																					
	MooreCo (Balt)	7.50%																					
	Maxell	20%																					
VWR International, LLC Mark Tringalli 716-515-6014 mark.tringali@vwr.com	2023 Wards Science Catalog	20%	Free, Prepaid & Included. Exclude expedited, freight, live, temperature sensitive items. Hazardous surcharge charged $27.50 fee per order location.	Exclude items with a list price ending in "9". Orders less than $25 are subject to $7 fee.						X										X	X		
	2023 Sargent Welch Catalog	35%																					

Forty-one (41) responses received. Advance Stores Company, Inc dba Advance Auto Parts and Cxtec, Inc., have been deemed non-responsive.